

Message Text

UNCLASSIFIED

PAGE 01 STATE 133721
ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 /027 R

FSE
XMB

DRAFTED BY XMB: M HINCHMAN/SVC
APPROVED BY ARA/AND/C:DWCOX
XMB: R D CRAFTON
EB/IFD/ODF:

-----118219 260522Z /14

R 252104Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY BOGOTA

UNCLAS STATE 133721

E.O. 11652:N/A

TAGS:EFIN, CO

SUBJECT: COLOMBIA - SALE OF VARIOUS TYPES OF CONSTRUCTION
EQUIPMENT TO THE MINISTERIO DE OBRAS PUBLICAS Y
TRANSPORTE - EXIMBANK PRELIMINARY COMMITMENT NOS.
78-0-4I41 (A - I)

REF: STATE 012690 AND BOGOTA 0853

1. THE TENDER OFFER, NUMBER DGCF-00I/77, DISCUSSED
IN OUR PREVIOUS EXCHANGE OF CABLES AND OUR PRELIMINARY
COMMITMENT LETTERS 78-0-4I4I (A - I) COPIED TO YOU, WAS SET
ASIDE FOR LEGAL REASONS. EXIMBANK HAS JUST BEEN
ADVISED THAT BIDS ARE BEING SOLICITED FOR A NEW TENDER
OFFER, NUMBER 002-78, WHICH WILL COVER SIMILAR AMOUNTS
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AND TYPES OF EQUIPMENT. EXIMBANK IS AGAIN BEING ASKED
TO SUPPORT THIS PROJECT. BIDS MUST BE SUBMITTED
BY JUNE 27, 1978.

2. THE COLOMBIANS ARE REQUIRING A 10 YEAR TERM INCLUDING
A ONE YEAR GRACE PERIOD AT A 6 PERCENT RATE OF INTEREST.
U.S. SUPPLIERS ALLEGE THAT SUPPLIERS IN EAST GERMANY,
RUSSIA AND BRAZIL WILL OFFER A 10 YEAR TERM AT A

6 PERCENT RATE WITH OFFICIAL SUPPORT. THE SUPPLIERS ALSO

ALLEGED THAT UNLESS THEY SIMILARLY OFFER CONFORMING
FINANCING THEY WILL BE DISQUALIFIED.

3. WOULD APPRECIATE ANY INFORMATION EMBASSY CAN
GIVE CONCERNING THIS NEW OFFER AND COMPETITION FROM
THE ABOVE MENTIONED OR OTHER COUNTRIES. CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION EQUIPMENT, PROPOSALS (BID), CREDIT GUARANTEES
Control Number: n/a
Copy: SINGLE
Draft Date: 25 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE133721
Document Source: CORE
Document Unique ID: 00
Drafter: M HINCHMAN/SVC
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780222-0367
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780518/aaaaaoph.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8b7b3096-c288-dd11-92da-001cc4696bcc
Office: ORIGIN XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 12690, 78 BOGOTA 853
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2562992
Secure: OPEN
Status: NATIVE
Subject: COLOMBIA - SALE OF VARIOUS TYPES OF CONSTRUCTION EQUIPMENT TO THE MINISTERIO DE OBRAS PUBLICAS Y TRANSPORTE - EXIMBANK PRELIMINARY COMMITMENT NOS.
TAGS: EFIN, ECRE, BGEN, CO, US, GC, UR, BR, XMB
To: BOGOTA
Type: TE
vdkgvkey: odb://SAS/SAS.dbo.SAS_Docs/8b7b3096-c288-dd11-92da-001cc4696bcc
Review Markings:
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Declassified/Released
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